

See how well we're dealing with customer complaints

At M&S Bank, we've always worked hard to exceed our customers' expectations. We know we don't always get things right, that's why customer feedback is so important. It gives us insight into the areas where we need to improve.

What matters is to fix the right things – those things that matter most to our customers. So, through our customers surveys and social media pages, please keep letting us know how we're doing. We'll continue to improve what we do, so that we deliver an excellent service we can be proud of.

In 2018 our key priorities will continue to be:

- Listening to our customers through their feedback and responses to customer surveys
- Working on the root causes of complaints and the individual outcomes for our customers, so issues can be fixed properly first time
- Looking at all the different interactions customers have with us, so we can make the whole banking experience better
- Simplifying our products and services and the processes behind them

So you can see how we are doing, we've provided a summary of our complaints data for the second half of 2017.

Firm name: Marks & Spencer Financial Services Plc

Group: HSBC Group

Period covered: 1 July - 31 December 2017

Trading names covered: M&S Money, M&S Bank, M&S Insurance, M&S Savings and Investments, M&S Unit Trust Management Ltd

Product/Service grouping	Number of complaints opened by volume of business	No. of complaints opened	No. of complaints closed	% closed within 3 days	% closed after 3 days but within 8 weeks	% upheld*	Main cause of complaints opened
Banking & Credit Cards	4.62 per 1,000 accounts	15,657	15,237	67.4%	32.1%	46.4%	Other general admin/customer service
Home Finance	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Insurance and Pure Protection**	41.46 per 1,000 policies in force	17,700	16,846	1.7%	97.8%	83.2%	Unclear guidance/arrangement
Investments	0.00 per 1,000 client accounts	0	0	0.0%	0.0%	0.0%	n/a
Decumulation and Pensions	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Credit Related	6.17 per 1,000 accounts	958	941	90.4%	8.9%	53.0%	Errors/not following instructions

In the last six months of 2017 we also opened 29 complaints relating to M&S Unit Trust Management Ltd and 48 complaints relating to M&S Savings and Investments Ltd.

* Complaints upheld by firm refers to the percentage of complaints the bank has found in the customer's favour either in whole or part.

**Complaints within the General Insurance and Pure Protection category relate to the average number of policies in place in the reporting period. In line with industry practice, the number of open and closed complaints do not include complaints from customers who had not purchased the product.